



ACCOUNT MANAGER GERMANY

Biosolve is a manufacturer and supplier of ultra-pure solvents, formulations and reagents for a range of specific applications, including (environmental) analysis, chromatography, mass spectrometry, molecular biology and peptide chemistry. With a 100% own production and globally recognized quality, Biosolve is a major player in the world market, specializing in the production of high purity products for research applications in the pharmaceutical, chemical, biotechnology and food industries. Solvents and formulations for HPLC, UHPLC and Mass Spectrometry HPLC-R, HPLC-S, Supra-Gradient, LC / MS & ULC / MS. Solvents and extractants for Gas Chromatographic applications Pesti-S, Dioxins, Headspace, PAH, Furans, PCB & LV-GC.

Solvents for preparative HPLC applications:

- AR & CP Solvents, VLSI/MOS products
- Peptide synthesis products, DNA synthesis products
- Dry, Supra-dry, Extra-dry, Safe-dry system Solvents
- Products for Organic synthesis, fully Synthetic Sphingolipids, Ceramides, Sphingomyelins

To expand our activities currently we are looking for an:

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In this role the responsible person will growth sales and increases awareness by:

- Visit existing and new customers
- Organize Seminars at customer's locations and participate at other relevant events
- Introduce new products
- Increase knowledge of customer- and market landscape
- Work closely with colleagues at customer services
- Set an annual sales plan focused on customer-segments and products
- Reporting to the sales manager

REQUIREMENTS:

- (Bio) chemical background on university or bachelor level
- Experience at the lab
- Commercial attitude
- Willingness to travel frequently
- Languages: German and English

WE OFFER:

- An attractive salary
- A Company car, mobile phone, laptop.

INTERESTED? Please contact:

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